| 2010 Residential Real Estate Analysis |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |  |  |  |  |  |  |  |  |  |
| \$0-\$74,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 47 | 22 | 46 | 31 | 56 | 32 | 58 | 55 | 40 | 64 | 40 | 57 |
| Pending | 9 | 8 | 14 | 4 | 12 | 5 | 13 | 12 | 11 | 19 | 9 | 18 |
| Pending Ratio | 19.1\% | 36.4\% | 30.4\% | 12.9\% | 21.4\% | 15.6\% | 22.4\% | 21.8\% | 27.5\% | 29.7\% | 22.5\% | 31.6\% |
| 6 Month Sales | 32 | 22 | 34 | 23 | 38 | 20 | 45 | 45 | 26 | 42 | 26 | 52 |
| Absorption Rate (Months) | 8.8 | 6.0 | 8.1 | 8.1 | 8.8 | 9.6 | 7.7 | 7.3 | 9.2 | 9.1 | 9.2 | 6.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$75,000-\$99,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 78 | 42 | 75 | 55 | 83 | 61 | 88 | 93 | 61 | 104 | 63 | 92 |
| Pending | 17 | 10 | 11 | 14 | 15 | 18 | 28 | 29 | 19 | 29 | 21 | 21 |
| Pending Ratio | 21.8\% | 23.8\% | 14.7\% | 25.5\% | 18.1\% | 29.5\% | 31.8\% | 31.2\% | 31.1\% | 27.9\% | 33.3\% | 22.8\% |
| 6 Month Sales | 32 | 30 | 34 | 26 | 32 | 22 | 31 | 40 | 22 | 43 | 23 | 56 |
| Absorption Rate (Months) | 14.6 | 8.4 | 13.2 | 12.7 | 15.6 | 16.6 | 17.0 | 14.0 | 16.6 | 14.5 | 16.4 | 9.9 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$100,000-\$124,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 124 | 79 | 131 | 107 | 132 | 120 | 153 | 155 | 125 | 167 | 140 | 184 |
| Pending | 15 | 12 | 22 | 19 | 18 | 26 | 30 | 24 | 28 | 23 | 31 | 17 |
| Pending Ratio | 12.1\% | 15.2\% | 16.8\% | 17.8\% | 13.6\% | 21.7\% | 19.6\% | 15.5\% | 22.4\% | 13.8\% | 22.1\% | 9.2\% |
| 6 Month Sales | 84 | 51 | 69 | 46 | 58 | 38 | 61 | 67 | 41 | 62 | 46 | 71 |
| Absorption Rate (Months) | 8.9 | 9.3 | 11.4 | 14.0 | 13.7 | 18.9 | 15.0 | 13.9 | 18.3 | 16.2 | 18.3 | 15.5 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$125,000-\$149,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 232 | 190 | 253 | 229 | 278 | 242 | 313 | 331 | 256 | 312 | 261 | 291 |
| Pending | 36 | 14 | 41 | 34 | 48 | 38 | 53 | 56 | 38 | 36 | 45 | 30 |
| Pending Ratio | 15.5\% | 7.4\% | 16.2\% | 14.8\% | 17.3\% | 15.7\% | 16.9\% | 16.9\% | 14.8\% | 11.5\% | 17.2\% | 10.3\% |
| 6 Month Sales | 145 | 112 | 139 | 85 | 119 | 83 | 122 | 122 | 79 | 130 | 79 | 143 |
| Absorption Rate (Months) | 9.6 | 10.2 | 10.9 | 16.2 | 14.0 | 17.5 | 15.4 | 16.3 | 19.4 | 14.4 | 19.8 | 12.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$150,000-\$174,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 226 | 157 | 234 | 229 | 276 | 231 | 283 | 296 | 245 | 311 | 247 | 292 |
| Pending | 42 | 41 | 44 | 41 | 59 | 48 | 58 | 56 | 60 | 47 | 65 | 36 |
| Pending Ratio | 18.6\% | 26.1\% | 18.8\% | 17.9\% | 21.4\% | 20.8\% | 20.5\% | 18.9\% | 24.5\% | 15.1\% | 26.3\% | 12.3\% |
| 6 Month Sales | 171 | 100 | 160 | 80 | 144 | 78 | 136 | 131 | 91 | 120 | 96 | 131 |
| Absorption Rate (Months) | 7.9 | 9.4 | 8.8 | 17.2 | 11.5 | 17.8 | 12.5 | 13.6 | 16.2 | 15.6 | 15.4 | 13.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$175,000-\$199,999 |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Active Listings | 276 | 219 | 282 | 295 | 301 | 317 | 337 | 336 | 315 | 338 | 312 | 356 |
| Pending | 47 | 38 | 53 | 46 | 63 | 55 | 69 | 57 | 51 | 33 | 65 | 38 |
| Pending Ratio | 17.0\% | 17.4\% | 18.8\% | 15.6\% | 20.9\% | 17.4\% | 20.5\% | 17.0\% | 16.2\% | 9.8\% | 20.8\% | 10.7\% |
| 6 Month Sales | 136 | 132 | 125 | 106 | 112 | 102 | 114 | 133 | 97 | 138 | 97 | 133 |
| Absorption Rate (Months) | 12.2 | 10.0 | 13.5 | 16.7 | 16.1 | 18.6 | 17.7 | 15.2 | 19.5 | 14.7 | 19.3 | 16.1 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$200,000-\$249,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 422 | 353 | 461 | 442 | 491 | 440 | 522 | 511 | 488 | 497 | 481 | 478 |
| Pending | 67 | 67 | 78 | 84 | 87 | 80 | 91 | 85 | 93 | 57 | 85 | 49 |
| Pending Ratio | 15.9\% | 19.0\% | 16.9\% | 19.0\% | 17.7\% | 18.2\% | 17.4\% | 16.6\% | 19.1\% | 11.5\% | 17.7\% | 10.3\% |
| 6 Month Sales | 183 | 182 | 170 | 144 | 167 | 146 | 172 | 178 | 141 | 186 | 152 | 196 |
| Absorption Rate (Months) | 13.8 | 11.6 | 16.3 | 18.4 | 17.6 | 18.1 | 18.2 | 17.2 | 20.8 | 16.0 | 19.0 | 14.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$250,000-\$299,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 331 | 313 | 343 | 404 | 355 | 406 | 388 | 430 | 466 | 442 | 467 | 440 |
| Pending | 32 | 47 | 37 | 48 | 42 | 47 | 37 | 44 | 54 | 45 | 55 | 44 |
| Pending Ratio | 9.7\% | 15.0\% | 10.8\% | 11.9\% | 11.8\% | 11.6\% | 9.5\% | 10.2\% | 11.6\% | 10.2\% | 11.8\% | 10.0\% |
| 6 Month Sales | 154 | 129 | 144 | 112 | 128 | 106 | 131 | 131 | 91 | 116 | 87 | 117 |
| Absorption Rate (Months) | 12.9 | 14.6 | 14.3 | 21.6 | 16.6 | 23.0 | 17.8 | 19.7 | 30.7 | 22.9 | 32.2 | 22.6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$300,000-\$349,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 198 | 212 | 200 | 245 | 237 | 271 | 256 | 276 | 306 | 278 | 303 | 275 |
| Pending | 29 | 36 | 28 | 41 | 35 | 35 | 40 | 38 | 49 | 32 | 50 | 30 |
| Pending Ratio | 14.6\% | 17.0\% | 14.0\% | 16.7\% | 14.8\% | 12.9\% | 15.6\% | 13.8\% | 16.0\% | 11.5\% | 16.5\% | 10.9\% |
| 6 Month Sales | 71 | 74 | 64 | 63 | 49 | 50 | 56 | 63 | 43 | 67 | 46 | 78 |
| Absorption Rate (Months) | 16.7 | 17.2 | 18.8 | 23.3 | 29.0 | 32.5 | 27.4 | 26.3 | 42.7 | 24.9 | 39.5 | 21.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$350,000-\$399,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 202 | 229 | 202 | 257 | 219 | 269 | 243 | 257 | 305 | 269 | 307 | 264 |
| Pending | 24 | 21 | 18 | 31 | 18 | 22 | 27 | 34 | 33 | 24 | 28 | 19 |
| Pending Ratio | 11.9\% | 9.2\% | 8.9\% | 12.1\% | 8.2\% | 8.2\% | 11.1\% | 13.2\% | 10.8\% | 8.9\% | 9.1\% | 7.2\% |
| 6 Month Sales | 75 | 79 | 77 | 56 | 67 | 60 | 61 | 47 | 48 | 52 | 50 | 60 |
| Absorption Rate (Months) | 16.2 | 17.4 | 15.7 | 27.5 | 19.6 | 26.9 | 23.9 | 32.8 | 38.1 | 31.0 | 36.8 | 26.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$400,000-\$449,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 142 | 144 | 140 | 155 | 159 | 142 | 168 | 177 | 190 | 177 | 194 | 175 |
| Pending | 15 | 12 | 15 | 13 | 17 | 12 | 16 | 18 | 17 | 13 | 20 | 19 |


| Pending Ratio | 10.6\% | 8.3\% | 10.7\% | 8.4\% | 10.7\% | 8.5\% | 9.5\% | 10.2\% | 8.9\% | 7.3\% | 10.3\% | 10.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6 Month Sales | 50 | 41 | 46 | 36 | 46 | 31 | 37 | 32 | 27 | 31 | 26 | 34 |
| Absorption Rate (Months) | 17.0 | 21.1 | 18.3 | 25.8 | 20.7 | 27.5 | 27.2 | 33.2 | 42.2 | 34.3 | 44.8 | 30.9 |
| \$450,000-\$499,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 107 | 161 | 108 | 183 | 124 | 179 | 141 | 144 | 174 | 155 | 171 | 153 |
| Pending | 13 | 12 | 12 | 23 | 13 | 20 | 16 | 22 | 23 | 18 | 25 | 17 |
| Pending Ratio | 12.1\% | 7.5\% | 11.1\% | 12.6\% | 10.5\% | 11.2\% | 11.3\% | 15.3\% | 13.2\% | 11.6\% | 14.6\% | 11.1\% |
| 6 Month Sales | 34 | 38 | 36 | 31 | 33 | 33 | 29 | 20 | 26 | 26 | 24 | 34 |
| Absorption Rate (Months) | 18.9 | 25.4 | 18.0 | 35.4 | 22.5 | 32.5 | 29.2 | 43.2 | 40.2 | 35.8 | 42.8 | 27.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$500,000-\$599,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 137 | 182 | 142 | 193 | 129 | 195 | 154 | 158 | 217 | 170 | 211 | 161 |
| Pending | 9 | 10 | 8 | 16 | 8 | 16 | 9 | 9 | 12 | 11 | 14 | 11 |
| Pending Ratio | 6.6\% | 5.5\% | 5.6\% | 8.3\% | 6.2\% | 8.2\% | 5.8\% | 5.7\% | 5.5\% | 6.5\% | 6.6\% | 6.8\% |
| 6 Month Sales | 34 | 59 | 36 | 43 | 29 | 40 | 27 | 27 | 43 | 26 | 41 | 27 |
| Absorption Rate (Months) | 24.2 | 18.5 | 23.7 | 26.9 | 26.7 | 29.3 | 34.2 | 35.1 | 30.3 | 39.2 | 30.9 | 35.8 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$600,000-\$699,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 76 | 97 | 77 | 106 | 73 | 114 | 87 | 101 | 105 | 102 | 101 | 99 |
| Pending | 3 | 8 | 2 | 9 | 2 | 8 | 5 | 4 | 6 | 4 | 6 | 8 |
| Pending Ratio | 3.9\% | 8.2\% | 2.6\% | 8.5\% | 2.7\% | 7.0\% | 5.7\% | 4.0\% | 5.7\% | 3.9\% | 5.9\% | 8.1\% |
| 6 Month Sales | 11 | 22 | 13 | 25 | 11 | 26 | 10 | 10 | 24 | 8 | 23 | 8 |
| Absorption Rate (Months) | 41.5 | 26.5 | 35.5 | 25.4 | 39.8 | 26.3 | 52.2 | 60.6 | 26.3 | 76.5 | 26.3 | 74.3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$700,000-\$799,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 68 | 70 | 68 | 73 | 60 | 84 | 69 | 70 | 92 | 77 | 96 | 81 |
| Pending | 4 | 3 | 4 | 3 | 3 | 3 | 2 | 4 | 3 | 3 | 5 | 8 |
| Pending Ratio | 5.9\% | 4.3\% | 5.9\% | 4.1\% | 5.0\% | 3.6\% | 2.9\% | 5.7\% | 3.3\% | 3.9\% | 5.2\% | 9.9\% |
| 6 Month Sales | 16 | 14 | 14 | 13 | 15 | 12 | 16 | 13 | 9 | 10 | 7 | 7 |
| Absorption Rate (Months) | 25.5 | 30.0 | 29.1 | 33.7 | 24.0 | 42.0 | 25.9 | 32.3 | 61.3 | 46.2 | 82.3 | 69.4 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$800,000-\$899,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 48 | 69 | 54 | 66 | 53 | 71 | 51 | 61 | 77 | 60 | 68 | 59 |
| Pending | 3 | 5 | 3 | 3 | 4 | 2 | 4 | 3 | 3 | 3 | 4 | 2 |
| Pending Ratio | 6.3\% | 7.2\% | 5.6\% | 4.5\% | 7.5\% | 2.8\% | 7.8\% | 4.9\% | 3.9\% | 5.0\% | 5.9\% | 3.4\% |
| 6 Month Sales | 11 | 16 | 8 | 14 | 7 | 13 | 6 | 6 | 8 | 4 | 8 | 4 |
| Absorption Rate (Months) | 26.2 | 25.9 | 40.5 | 28.3 | 45.4 | 32.8 | 51.0 | 61.0 | 57.8 | 90.0 | 51.0 | 88.5 |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$900,000-\$999,999 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 55 | 44 | 54 | 47 | 61 | 48 | 59 | 60 | 53 | 68 | 56 | 66 |
| Pending | 2 | 1 | 3 | 3 | 0 | 3 | 1 | 2 | 0 | 1 | 0 | 2 |
| Pending Ratio | 3.6\% | 2.3\% | 5.6\% | 6.4\% | 0.0\% | 6.3\% | 1.7\% | 3.3\% | 0.0\% | 1.5\% | 0.0\% | 3.0\% |
| 6 Month Sales | 10 | 8 | 7 | 6 | 10 | 6 | 9 | 7 | 6 | 6 | 5 | 5 |
| Absorption Rate (Months) | 33.0 | 33.0 | 46.3 | 47.0 | 36.6 | 48.0 | 39.3 | 51.4 | 53.0 | 68.0 | 67.2 | 79.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| \$1 Million + |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 226 | 238 | 222 | 272 | 224 | 272 | 222 | 236 | 290 | 255 | 286 | 249 |
| Pending | 15 | 24 | 12 | 20 | 16 | 23 | 10 | 3 | 17 | 6 | 17 | 2 |
| Pending Ratio | 6.6\% | 10.1\% | 5.4\% | 7.4\% | 7.1\% | 8.5\% | 4.5\% | 1.3\% | 5.9\% | 2.4\% | 5.9\% | 0.8\% |
| 6 Month Sales | 19 | 18 | 20 | 17 | 21 | 13 | 20 | 23 | 14 | 21 | 14 | 20 |
| Absorption Rate (Months) | 71.4 | 79.3 | 66.6 | 96.0 | 64.0 | 125.5 | 66.6 | 61.6 | 124.3 | 72.9 | 122.6 | 74.7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Jan | Jan | Feb | Feb | Mar | Mar | April | May | May | June | June | July |
| Active Listings | 2995 | 2821 | 3092 | 3389 | 3311 | 3494 | 3592 | 3747 | 3805 | 3846 | 3804 | 3772 |
| Pending | 382 | 369 | 405 | 452 | 460 | 461 | 509 | 500 | 517 | 404 | 545 | 371 |
| Pending Ratio | 12.8\% | 13.1\% | 13.1\% | 13.3\% | 13.9\% | 13.2\% | 14.2\% | 13.3\% | 13.6\% | 10.5\% | 14.3\% | 9.8\% |
| 6 Month Sales | 1268 | 1127 | 1196 | 926 | 1086 | 879 | 1083 | 1095 | 836 | 1088 | 850 | 1176 |
| Absorption Rate (Months) | 14.2 | 15.0 | 15.5 | 22.0 | 18.3 | 23.8 | 19.9 | 20.5 | 27.3 | 21.2 | 26.9 | 19.2 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 Mo. Median Sales Price | \$ 199,000 | \$ 225,000 | \$ 200,000 | \$ 225,000 | \$ 200,000 | \$ 224,000 | \$ 199,900 | \$ 194,688 | \$ 214,750 | \$ 194,344 | \$ 210,000 | \$ 191,500 |


|  | $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6}$ month sales | 1173 | 1258 | 1370 | 1552 | 1665 | 2061 | 1748 | 1252 | 1117 |  |  |  |
| Median Home Price | $\$ 138,500$ | $\$ 136,900$ | $\$ 149,900$ | $\$$ | 157,046 | $\$ 170,900$ | $\$$ | 217,000 | $\$$ | 228,000 | $\$ 221,750$ | $\$ 205,000$ |


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|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 39 |  | 39 |  | 41 |  | 43 |  | 47 |  | 41 |
| 8 |  | 6 |  | 8 |  | 9 |  | 11 |  | 11 |
| 20.5\% | \#DIV/0! | 15.4\% | \#DIV/0! | 19.5\% | \#DIV/0! | 20.9\% | \#DIV/0! | 23.4\% | \#DIV/0! | 26.8\% |
| 29 |  | 31 |  | 32 |  | 31 |  | 35 |  | 34 |
| 8.1 | \#DIV/0! | 7.5 | \#DIV/0! | 7.7 | \#DIV/0! | 8.3 | \#DIV/0! | 8.1 | \#DIV/0! | 7.2 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 62 |  | 62 |  | 72 |  | 69 |  | 73 |  | 82 |
| 17 |  | 18 |  | 17 |  | 18 |  | 22 |  | 17 |
| 27.4\% | \#DIV/0! | 29.0\% | \#DIV/0! | 23.6\% | \#DIV/0! | 26.1\% | \#DIV/0! | 30.1\% | \#DIV/0! | 20.7\% |
| 24 |  | 31 |  | 33 |  | 36 |  | 36 |  | 37 |
| 15.5 | \#DIV/0! | 12.0 | \#DIV/0! | 13.1 | \#DIV/0! | 11.5 | \#DIV/0! | 12.2 | \#DIV/0! | 13.3 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 147 |  | 133 |  | 126 |  | 148 |  | 144 |  | 128 |
| 33 |  | 28 |  | 28 |  | 22 |  | 24 |  | 18 |
| 22.4\% | \#DIV/0! | 21.1\% | \#DIV/0! | 22.2\% | \#DIV/0! | 14.9\% | \#DIV/0! | 16.7\% | \#DIV/0! | 14.1\% |
| 50 |  | 70 |  | 78 |  | 77 |  | 88 |  | 95 |
| 17.6 | \#DIV/0! | 11.4 | \#DIV/0! | 9.7 | \#DIV/0! | 11.5 | \#DIV/0! | 9.8 | \#DIV/0! | 8.1 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 275 |  | 295 |  | 300 |  | 276 |  | 283 |  | 257 |
| 48 |  | 60 |  | 60 |  | 51 |  | 57 |  | 44 |
| 17.5\% | \#DIV/0! | 20.3\% | \#DIV/0! | 20.0\% | \#DIV/0! | 18.5\% | \#DIV/0! | 20.1\% | \#DIV/0! | 17.1\% |
| 81 |  | 101 |  | 115 |  | 124 |  | 142 |  | 151 |
| 20.4 | \#DIV/0! | 17.5 | \#DIV/0! | 15.7 | \#DIV/0! | 13.4 | \#DIV/0! | 12.0 | \#DIV/0! | 10.2 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 248 |  | 244 |  | 252 |  | 264 |  | 244 |  | 242 |
| 67 |  | 60 |  | 64 |  | 69 |  | 58 |  | 50 |
| 27.0\% | \#DIV/0! | 24.6\% | \#DIV/0! | 25.4\% | \#DIV/0! | 26.1\% | \#DIV/0! | 23.8\% | \#DIV/0! | 20.7\% |
| 106 |  | 125 |  | 140 |  | 153 |  | 173 |  | 181 |
| 14.0 | \#DIV/0! | 11.7 | \#DIV/0! | 10.8 | \#DIV/0! | 10.4 | \#DIV/0! | 8.5 | \#DIV/0! | 8.0 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |


| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 298 |  | 305 |  | 321 |  | 331 |  | 323 |  | 296 |
| 68 |  | 65 |  | 63 |  | 99 |  | 66 |  | 52 |
| 22.8\% | \#DIV/0! | 21.3\% | \#DIV/0! | 19.6\% | \#DIV/0! | 29.9\% | \#DIV/0! | 20.4\% | \#DIV/0! | 17.6\% |
| 107 |  | 131 |  | 131 |  | 125 |  | 131 |  | 135 |
| 16.7 | \#DIV/0! | 14.0 | \#DIV/0! | 14.7 | \#DIV/0! | 15.9 | \#DIV/0! | 14.8 | \#DIV/0! | 13.2 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 494 |  | 494 |  | 536 |  | 531 |  | 527 |  | 490 |
| 87 |  | 83 |  | 100 |  | 99 |  | 93 |  | 76 |
| 17.6\% | \#DIV/0! | 16.8\% | \#DIV/0! | 18.7\% | \#DIV/0! | 18.6\% | \#DIV/0! | 17.6\% | \#DIV/0! | 15.5\% |
| 150 |  | 166 |  | 167 |  | 162 |  | 174 |  | 181 |
| 19.8 | \#DIV/0! | 17.9 | \#DIV/0! | 19.3 | \#DIV/0! | 19.7 | \#DIV/0! | 18.2 | \#DIV/0! | 16.2 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 468 |  | 460 |  | 467 |  | 470 |  | 439 |  | 380 |
| 60 |  | 62 |  | 57 |  | 44 |  | 55 |  | 39 |
| 12.8\% | \#DIV/0! | 13.5\% | \#DIV/0! | 12.2\% | \#DIV/0! | 9.4\% | \#DIV/0! | 12.5\% | \#DIV/0! | 10.3\% |
| 93 |  | 113 |  | 111 |  | 132 |  | 136 |  | 155 |
| 30.2 | \#DIV/0! | 24.4 | \#DIV/0! | 25.2 | \#DIV/0! | 21.4 | \#DIV/0! | 19.4 | \#DIV/0! | 14.7 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 285 |  | 295 |  | 287 |  | 278 |  | 274 |  | 235 |
| 41 |  | 40 |  | 39 |  | 40 |  | 33 |  | 28 |
| 14.4\% | \#DIV/0! | 13.6\% | \#DIV/0! | 13.6\% | \#DIV/0! | 14.4\% | \#DIV/0! | 12.0\% | \#DIV/0! | 11.9\% |
| 59 |  | 69 |  | 76 |  | 77 |  | 83 |  | 75 |
| 29.0 | \#DIV/0! | 25.7 | \#DIV/0! | 22.7 | \#DIV/0! | 21.7 | \#DIV/0! | 19.8 | \#DIV/0! | 18.8 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 305 |  | 296 |  | 296 |  | 285 |  | 262 |  | 235 |
| 27 |  | 31 |  | 39 |  | 42 |  | 30 |  | 22 |
| 8.9\% | \#DIV/0! | 10.5\% | \#DIV/0! | 13.2\% | \#DIV/0! | 14.7\% | \#DIV/0! | 11.5\% | \#DIV/0! | 9.4\% |
| 52 |  | 62 |  | 62 |  | 61 |  | 78 |  | 81 |
| 35.2 | \#DIV/0! | 28.6 | \#DIV/0! | 28.6 | \#DIV/0! | 28.0 | \#DIV/0! | 20.2 | \#DIV/0! | 17.4 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 192 |  | 190 |  | 193 |  | 183 |  | 181 |  | 159 |
| 27 |  | 22 |  | 28 |  | 26 |  | 18 |  | 15 |


| 14.1\% | \#DIV/0! | 11.6\% | \#DIV/0! | 14.5\% | \#DIV/0! | 14.2\% | \#DIV/0! | 9.9\% | \#DIV/0! | 9.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 32 |  | 40 |  | 41 |  | 47 |  | 57 |  | 57 |
| 36.0 | \#DIV/0! | 28.5 | \#DIV/0! | 28.2 | \#DIV/0! | 23.4 | \#DIV/0! | 19.1 | \#DIV/0! | 16.7 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 179 |  | 182 |  | 183 |  | 173 |  | 154 |  | 127 |
| 23 |  | 16 |  | 18 |  | 20 |  | 12 |  | 10 |
| 12.8\% | \#DIV/0! | 8.8\% | \#DIV/0! | 9.8\% | \#DIV/0! | 11.6\% | \#DIV/0! | 7.8\% | \#DIV/0! | 7.9\% |
| 25 |  | 33 |  | 32 |  | 36 |  | 44 |  | 43 |
| 43.0 | \#DIV/0! | 33.1 | \#DIV/0! | 34.3 | \#DIV/0! | 28.8 | \#DIV/0! | 21.0 | \#DIV/0! | 17.7 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 194 |  | 197 |  | 192 |  | 176 |  | 174 |  | 160 |
| 8 |  | 13 |  | 8 |  | 9 |  | 11 |  | 13 |
| 4.1\% | \#DIV/0! | 6.6\% | \#DIV/0! | 4.2\% | \#DIV/0! | 5.1\% | \#DIV/0! | 6.3\% | \#DIV/0! | 8.1\% |
| 37 |  | 36 |  | 40 |  | 39 |  | 39 |  | 37 |
| 31.5 | \#DIV/0! | 32.8 | \#DIV/0! | 28.8 | \#DIV/0! | 27.1 | \#DIV/0! | 26.8 | \#DIV/0! | 25.9 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 104 |  | 87 |  | 94 |  | 99 |  | 96 |  | 86 |
| 4 |  | 7 |  | 5 |  | 4 |  | 5 |  | 4 |
| 3.8\% | \#DIV/0! | 8.0\% | \#DIV/0! | 5.3\% | \#DIV/0! | 4.0\% | \#DIV/0! | 5.2\% | \#DIV/0! | 4.7\% |
| 20 |  | 18 |  | 13 |  | 11 |  | 9 |  | 13 |
| 31.2 | \#DIV/0! | 29.0 | \#DIV/0! | 43.4 | \#DIV/0! | 54.0 | \#DIV/0! | 64.0 | \#DIV/0! | 39.7 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 85 |  | 90 |  | 94 |  | 87 |  | 78 |  | 72 |
| 6 |  | 5 |  | 4 |  | 7 |  | 7 |  | 7 |
| 7.1\% | \#DIV/0! | 5.6\% | \#DIV/0! | 4.3\% | \#DIV/0! | 8.0\% | \#DIV/0! | 9.0\% | \#DIV/0! | 9.7\% |
| 6 |  | 6 |  | 7 |  | 7 |  | 9 |  | 12 |
| 85.0 | \#DIV/0! | 90.0 | \#DIV/0! | 80.6 | \#DIV/0! | 74.6 | \#DIV/0! | 52.0 | \#DIV/0! | 36.0 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 70 |  | 72 |  | 62 |  | 65 |  | 63 |  | 57 |
| 6 |  | 5 |  | 6 |  | 5 |  | 7 |  | 5 |
| 8.6\% | \#DIV/0! | 6.9\% | \#DIV/0! | 9.7\% | \#DIV/0! | 7.7\% | \#DIV/0! | 11.1\% | \#DIV/0! | 8.8\% |
| 7 |  | 10 |  | 6 |  | 9 |  | 10 |  | 12 |
| 60.0 | \#DIV/0! | 43.2 | \#DIV/0! | 62.0 | \#DIV/0! | 43.3 | \#DIV/0! | 37.8 | \#DIV/0! | 28.5 |


|  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 53 |  | 54 |  | 61 |  | 62 |  | 66 |  | 59 |
| 3 |  | 1 |  | 2 |  | 3 |  | 3 |  | 3 |
| 5.7\% | \#DIV/0! | 1.9\% | \#DIV/0! | 3.3\% | \#DIV/0! | 4.8\% | \#DIV/0! | 4.5\% | \#DIV/0! | 5.1\% |
| 6 |  | 8 |  | 8 |  | 7 |  | 8 |  | 8 |
| 53.0 | \#DIV/0! | 40.5 | \#DIV/0! | 45.8 | \#DIV/0! | 53.1 | \#DIV/0! | 49.5 | \#DIV/0! | 44.3 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 277 |  | 287 |  | 280 |  | 271 |  | 256 |  | 245 |
| 22 |  | 19 |  | 17 |  | 16 |  | 14 |  | 19 |
| 7.9\% | \#DIV/0! | 6.6\% | \#DIV/0! | 6.1\% | \#DIV/0! | 5.9\% | \#DIV/0! | 5.5\% | \#DIV/0! | 7.8\% |
| 15 |  | 14 |  | 15 |  | 16 |  | 12 |  | 15 |
| 110.8 | \#DIV/0! | 123.0 | \#DIV/0! | 112.0 | \#DIV/0! | 101.6 | \#DIV/0! | 128.0 | \#DIV/0! | 98.0 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| July | Aug | Aug | Sept | Sept | Oct | Oct | Nov | Nov | Dec | Dec |
| 3775 | 0 | 3782 | 0 | 3857 | 0 | 3811 | 0 | 3684 | 0 | 3351 |
| 555 | 0 | 541 | 0 | 563 | 0 | 583 | 0 | 526 | 0 | 433 |
| 14.7\% | \#DIV/0! | 14.3\% | \#DIV/0! | 14.6\% | \#DIV/0! | 15.3\% | \#DIV/0! | 14.3\% | \#DIV/0! | 12.9\% |
| 899 | 0 | 1064 | 0 | 1107 | 0 | 1150 | 0 | 1264 | 0 | 1322 |
| 25.2 | \#DIV/0! | 21.3 | \#DIV/0! | 20.9 | \#DIV/0! | 19.9 | \#DIV/0! | 17.5 | \#DIV/0! | 15.2 |
|  |  |  |  |  |  |  |  |  |  |  |
| \$ 209,250 |  | \$ 205,000 |  | \$ 200,000 |  | \$ 200,000 |  | \$ 200,000 |  | \$ 199,450 |

